



Occupation Skills Transferability Guide

This guide is designed to help job seekers coming from a specific occupation see potentially compatible alternative occupations. This is useful for those looking for a career change, looking for career growth, or those who are struggling to find employment in their previous occupation that want to explore additional options. Occupations listed will require varying levels of additional training, skills, and experience but provides a solid starting point to explore additional options or see what specific training opportunities exist to help make these transitions. This guide is part of our series on skills-based career pathways shifting away from career navigation by industry towards an understanding of how individuals can navigate across multiple industries depending on their individual skill sets and experience.

2023 Edition

First-Line Supervisors of Retail Sales Workers

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Overview		Education	
Median Hourly Earnings:	\$19.33/hr	Bachelor's Degree	0.4%
2021 Jobs:	11,984	Associate's Degree (or other 2-year degree)	18.9%
2021-2032 Change:	233	Some College Courses	6.1%
		Post-Secondary Certificate - awarded for training completed after high school (for example, in agriculture or natural resources, computer services, personal or culinary services, engineering technologies, healthcare, construction trades, mechanic and repair technologies, or precision production)	8.9%
2021-2032 Estimated Annual Openings:	1,316	High School Diploma - or the equivalent (for example, GED)	51.7%
		Less than a High School Diploma	14.1%

Compatible Occupations				
O*NET Occupation	Median Hourly Earnings	2021 Jobs	2032 Expected Growth	
Spa Managers	\$20.26	1,445	24.8%	
First-Line Supervisors of Personal Service Workers	\$20.26	1,445	24.8%	
Food Service Managers	\$26.46	2,670	23.8%	
First-Line Supervisors of Food Preparation and Serving Workers	\$16.42	9,949	22.0%	
Gaming Managers	\$33.17	24	20.0%	
Meeting, Convention, and Event Planners	\$20.93	1,274	18.8%	
Administrative Services Managers	\$52.80	1,923	13.7%	
First-Line Supervisors of Non-Retail Sales Workers	\$40.29	4,356	5.8%	
First-Line Supervisors of Office and Administrative Support Workers	\$27.42	13,218	4.4%	
Wholesale and Retail Buyers, Except Farm Products	\$29.61	4,543	-2.1%	

Top 10 Competencies		
Knowledge	Skill	Ability
Customer and Personal Service	Speaking	Oral Expression
Administration and Management	Reading Comprehension	Speech Recognition
Education and Training	Monitoring	Oral Comprehension
Clerical	Critical Thinking	Written Expression
Computers and Electronics	Social Perceptiveness	Problem Sensitivity
Economics and Accounting	Service Orientation	Deductive Reasoning
Sales and Marketing	Negotiation	Near Vision
Mathematics	Active Listening	Written Comprehension
English Language	Instructing	Speech Clarity
Personnel and Human Resources	Coordination	Information Ordering