	HIGH SCHOOL DIPLOMA/ EQUIVALENCY	VOCATIONAL CERTIFICATE (1-2 YEARS)	BACHELOR'S DEGREE (4 YEARS)
ACCOUNTING AND BUSINESS FINANCE		Bookkeeping, Accounting, and Auditing Clerks Tax Preparers	Financial Managers Financial Analysts Accountants and Auditors Budget Analysts
BANKING SERVICES	Loan Interviewers and Clerks Tellers Bill and Account Collectors New Accounts Clerks Credit Authorizers, Checkers, and Clerks	\$	Loan Officers Credit Analysts
FINTECH		Help Desk Technicians	Computer Systems Analysts Software Developers Cybersecurity Analysts Computer and Information Systems Managers
INSURANCE	Insurance Claims and Policy Processing Clerks	Insurance Appraisers	Insurance Sales Agents Claims Adjusters, Examiners, and Investigators Insurance Underwriters
SECURITIES AND INVESTMENTS		Customer Service Representatives Brokerage Clerks	Securities, Commodities, and Financial Services Sales Agents Personal Financial Advisors Risk Managers

The Finance sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. This industry also includes the Insurance sector.



NOTE: PATHWAYS WITH NO OCCUPATIONS LISTED UNDER AN EDUCATION LEVEL INDICATES NO HIGH-GROWTH OCCUPATIONS AT THAT LEVEL

	DESCRIPTION	SKILLS, CERTIFICATIONS, AND EXPERIENCE	NUMBER OF JOB POSTINGS (2018)	AVERAGE SALARY RANGE
ACCOUNTING AND BUSINESS FINANCE	Careers in this pathway deal with the internal finances of a business. Daily tasks include analysis of financial information, maintaining financial records, and calculating profits and losses. They may also analyze the company's budget and handle tax and other monetary-related issues.	Communication Skills Microsoft Office Experience Certified Public Accountant Certification Certified Information Systems Auditor Certification	2,800	\$39,600 - \$155,100
BANKING SERVICES	The Banking Services pathway contains jobs that deal with provision of financial services to customers, including opening banking accounts, giving loans, assistance in paying bills, and offering financial advice.	Customer Service Skills Computer Literacy Skills Sales Experience Microsoft Office Experience Mortgage License	1,300	\$29,400 - \$83,800
FINTECH	"FinTech," or Financial Technology refers to the branch of the finance industry that works with computer programs and other technology used to support or enhance financial services. Daily tasks for workers in this pathway include building and maintaining financial databases and applications, monitoring and responding to cyber attacks, and dealing with crypto-currency and other technological advances.	Communication Skills Teamwork Skills Coding Language Experience Information Systems Security Professional Certification (CISSP)	3,800	\$57,200 - \$144,700
INSURANCE	Insurance refers to the branch of financial services that manages risk. Jobs in this pathway deal with the provision of insurance policies, investigating insurance claims, and offering advice to customers about the best insurance options for their lifestyles.	Organizational Skills Communication Skills Problem Solving Skills Sales Experience Insurance License	1,900	\$42,400 - \$84,800
SECURITIES AND INVESTMENTS	Securities and Investments are the branch of financial services that deal with tradable financial assets that may be purchased and sold as a form of investment. Daily tasks may involve buying and selling securities such as stocks or bonds, managing risk, and advising customers on transactions.	Communication Skills Detail-Oriented Analytical Skills Microsoft Office Experience Series 7 Certification	2,400	\$36,700 - \$115,700

Sources: JobsEq, 2018; Burning Glass, Labor Insights, 2018; NAICS.com, 2019 Mecklenburg County

CAREER MAP

CHARLOTTE WORKS