

## Request for Proposals: Bidder's Conference Questions

### In-School and Out-Of-School Youth Programs

1. For out-of-school youth, postsecondary attainment is a goal listed. Is secondary degree attainment a goal as well?

**Yes, it is a goal that will be negotiated with the successful proposer.**

2. The date for submission in the Out-of-School Youth RFP states that the proposal is due February 22<sup>nd</sup>, yet elsewhere it says March 1<sup>st</sup>. Which is the correct date?

**The correct date is March 1<sup>st</sup>.**

3. On page 18 of the Out-of-School Youth RFP, it states that no less than 30% of the requested funds be applied to direct services. Does that include operational costs, or just pertain to support services?

**It should read no less 40% of the budget should be applied to direct services.**

4. If a new bidder wins a contract, will they assume the current lease or operations contracts?

**For youth programs, the successful proposer will assume the current youth participants and their status in the program, but not the office space or any other contracts.**

5. Is tracking goals performed by the service provider, or are they tracked through a state or federal system?

**Each career advisor will track outcomes for all of their assigned participants for at least 1 year after the participant exits the program. The outcomes are entered into the state case management system, NCWorks Online.**

6. Who are the current Out-of-School Youth providers?

**ResCare Workforce Services and Central Piedmont Community College.**

7. Where do we send the letters of intent and by what method?

**Mail, hand deliver, or scan and email letters of intent to Danielle Frazier. There is a template in the RFP. The hard copy must be received by the due date, January 23rd, 2019. You can scan and email a copy as well but a hard copy must be received by January 23rd no matter the method of delivery.**

8. For Out-of-School youth, how do you determine the locations of multiple providers based on demographics of the population served?

**Because the population of out-of-school youth is found throughout the area we serve, our providers have been able to provide services at their office locations without issue.**

9. Do you anticipate any significant changes in the scope of work in the coming year?  
**Charlotte Works is focused on improving economic mobility in the Charlotte area and will be working to address the needs of the youth population possibly through untraditional methods and programs. It will be expected that our In-School and Out-of-School youth providers partner with us to serve the needs of the youth.**
10. If the WIOA In-School funds are distributed to just one contractor, is that a competitive process?  
**It is still a competitive process. The in-school youth program is a comprehensive program and proposals should be submitted to provide all required activities and services as a comprehensive program. The number of providers that are chosen through this competitive process depends on funding. In years past we only have one in-school youth provider due to the amount of funding.**
11. Are In-School youth funds only allocated to MeckEd?  
**As of now, our in-school youth program funds are only allocated to MeckEd because they were chosen during the last RFP process. All interested organizations should submit a proposal to be the in-school youth provider, providing all required comprehensive services. We issue RFPs every 3 years.**
12. Can you provide budgets from this year or previous years?  
**Each RFP includes an estimate for the total budget which is based on this year's allocation. Depending on which RFP you are reviewing and interested in responding to, the estimated total amount is included in the budget section.**
13. Is the budget for In-School youth that is currently listed in the RFP the total amount that should be requested? What is the typical cost-per-student breakdown?  
**Yes, the total funding for in-school youth this year was \$470,000. As stated in the RFP, that should be the maximum requested, and that could still change depending on our allocation for PY19. The cost per student is typically around \$2,800-\$3,000.**
14. Is the total budget for In-School youth broken out per contractor?  
**If more than one contractor is chosen, yes it would be broken out per contractor. We typically only have one in-school youth contractor.**