

Request for Proposals: Bidder's Conference Questions
NCWorks Adult and Dislocated Worker Programs

1. Do the operations of the NCWorks career centers stay in the same building?
Yes, service provision must occur at the two NCWorks career center buildings.
2. Should proposers include the cost of leasing and building operations when developing the proposed budget?
No, the NC State Department of Commerce owns the lease for those two facilities.
3. Charlotte Works stated that WIOA funding won't cover current operations. What is meant by that?
WIOA Funding is prescriptive and will not be able to fund any organization's current operations that fall outside the scope of the service provisions outlined in the legislation.
4. Can the Adult/Dislocated Worker contract be awarded to the same provider as in-school or out-of-school youth contracts?
Yes.
5. Is the current On-The-Job Training goal something we would like to see increased?
Charlotte Works will negotiate all goals based on budget, other activities, and other factors with the successful proposer.
6. Can bidders propose goals that are higher than the goals currently listed in the RFP?
Charlotte Works will negotiate all goals based on budget, other activities, and other factors with the successful proposer.
7. Will all the current staff be required to stay on for 90 days and stay on at their current salary?
Yes.
8. How much of the proposed budget will need to include the salaries and benefits of the current staff that are required to stay on for 90 days?
This will be provided to organizations who submit a letter of intent.
9. Is it typical that the provider spends 95% of funds in a given program year?
Yes, this is a requirement as outlined in the RFP.

10. Are there any changes that Charlotte Works would like to see in service provision?
Charlotte Works will be developing a new strategic plan to be implemented in Program Year 2019 (starting on July 1, 2019). The service providers must be flexible and adaptive to priorities outlined in the strategic plan while maintaining compliant with WIOA service provision.
11. What are your current terms for payment reimbursement?
The contracts are reimbursement contracts. The contractor submits their financial reimbursement submission each month and is reimbursed for the previous month. It typically takes 45-60 days for reimbursement.
12. Based on the outcome numbers for the previous year, is the current provider on track to meet stated goals?
Yes, the current provider is on track to meet annual goals.
13. Can bidders receive a sample of the contract?
No, this is not something Charlotte Works can provide.
14. Can bidders receive a demo of the NCWorks Online case management system?
No, this is not something Charlotte Works can provide. The successful proposer will receive training on the NCWorks Online system.